REQUEST FOR QUOTATION (RFQ)

A. RFQ no. and Date: 002/2022 – January 5, 2022
B. Subject: Motor Vehicle Purchase - USAID/LAOS
C. Issuing Office/Section: USAID RDMA, Regional Executive Office
25th Fl, Athenee Tower
63 Wireless Road,
Bangkok 10330, Thailand
D. Closing date for receipt of quotation January 21, 2022 – (5pm, Bangkok/Vientiane Time)
E. Type of Award: Fixed Price – Purchase Order
F. Basis for Award: Soliciting competition, evaluation of proposals or offers, award and documentation (FAR Part 13.106)

Description of Requirements

The United States government, represented by the U.S. Agency for International Development (USAID), Regional Development Mission Asia (RDMA) invites qualified companies/individuals to submit quotation of the services/items specified below. This is to support the operation of USAID/Laos.

Quotation submission and questions regarding this Request for Quotation (RFQ) shall be ONLY via email to BANGKOKUSAIDPROC@usaid.gov by the time/date specified above.

The award of a contract hereunder is subject to the availability of funds. Issuance of this RFQ does not constitute an award or commitment on the part of the U.S. Government, nor does it commit the U.S. Government to pay for costs incurred in the preparation and submission of a quotation. Please be advised that all interested parties are required to be registered in Dun and Bradstreet and are subject to SAM registration before an award can be made. Information on obtaining the Data Universal Numbering System (DUNS), can be found at this website: http://fedgov.dnb.com/webform. Offerors are also required to register their business on the U.S. Government’s System for Award Management (SAM) at www.sam.gov. Information on this process for foreign vendors is available here. Prospective offerors are encouraged to register in SAM prior to the submittal of quotations.
Motor Vehicle Purchase - USAID/LAOS

Price Schedule

<table>
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<tr>
<th>No</th>
<th>Item Description</th>
<th>Quantity</th>
<th>Unit Price</th>
<th>Amount</th>
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<tbody>
<tr>
<td>1</td>
<td>Toyota Land Cruiser 300ZX (3300cc)</td>
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<td>USD……</td>
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Please provide prices including all costs needed to provide the service as per the requirement of the Technical Specifications of this RFQ.

1. MINIMUM REQUIRED SPECIFICATIONS:

Model: Land Cruiser 300ZX (Year 2022)
Left Hand Drive (LHD)
3300cc engine
Type of fuel: Diesel
Transmission: Automatic, 4x4 drive,
ABS breaking system
Aluminum wheels
Capacity: 7 seats including driver
Tinted glass, windshield
Color: Black or any color that is available
Warranty: 3 years after delivery.

* Provide the vehicle manufacturer’s certificate
* During the warranty period, the contract shall provide 24 hours on-call maintenance service on the warranty guaranteed parts with 100% coverage at no cost. If repairs cannot be performed on the spot, the contractor is responsible for moving vehicles to their facility. Depending on the situation, the cost may be charged. Must include manufacturer’s warranty on all parts and materials.

*DELIVERY: Within 90-120 days after the purchase order awarded. Delivered to USAID/Laos, U.S Embassy Vientiane.

2. CERTIFICATION
Provide the copy certificate of company registration and company profile.

3. WARRANTY
Engine, Transmission and differential: Three (3) years or 60,000 Kilometers (whichever comes first)
TERMS AND CONDITIONS

SHIPPING INSTRUCTIONS:

a. SHIP / DELIVERY TO: The Contractor shall contact USAID/Laos point of contact (POC) at least 3 working days prior to delivery to coordinate the delivery schedule

Shipping address:
USAID/Laos - American Embassy
Thadeua Rd Km9 PO Box 114
Somvang Tai Village
Hatsayfong District
Vientiane, Lao PDR
PO# 72048622Pxxxx

b. INCOTERM: within 90–120 calendar days or sooner after receipt of order or modification. Partial delivery is not authorized.

c. TERM OF DELIVERY: within 30 calendar days or sooner after receipt of order or modification. Partial delivery is not authorized.

INSPECTION AND ACCEPTANCE:

Receiving Officer or his/her authorized representative at the respective delivery point in Lao shall conduct inspection for condition, quality, quantity count, and final acceptance of the supplies delivered under this Purchase Order.

PAYMENT SCHEDULE:

Payment will be made in full after receipt of a valid invoice within 30 days with report of inspection and acceptance by the designated Receiving Officer.

SELECTION CRITERIA:

USAID intends to make a contract award that represents the Lowest Price Technically Acceptable to the U.S. Government. “Lowest Price Technically Acceptable (LPTA)” is defined as the one responsible quote which conforms to the bidding requirements, processes a price that is fair and reasonable, and provides the Lowest Priced, Technically Acceptable quote meeting the specifications of the requirements. If the lowest priced quote is not found to be Technically Acceptable, the government will evaluate the next lowest prices quote. Quotes determined to be incomplete, unreasonable, or unrealistic will not be considered for award. Upon successful negotiations with the offeror, a fixed-price Purchase Order will be issued to procure the services.

SUBMISSIONS:
Submissions under this RFQ shall be sent electronically to the following address:

Subject: RFQ002/2022 – Motor vehicle Purchase for USAID/Laos
Attn: REXO/Procurement, USAID/RDMA
Email: BANGKOKUSAIDPROC@usaid.gov
III.1 52.212-1 INSTRUCTIONS TO OFFERORS—COMMERCIAL ITEMS (SEP 2021)

(a) North American Industry Classification System (NAICS) code and small business size standard. The NAICS code(s) and small business size standard(s) for this acquisition appear elsewhere in the solicitation. However, the small business size standard for a concern that submits an offer, other than on a construction or service acquisition, but proposes to furnish an end item that it did not itself manufacture, process, or produce is 500 employees if the acquisition—

(1) Is set aside for small business and has a value above the simplified acquisition threshold;

(2) Uses the HUBZone price evaluation preference regardless of dollar value, unless the offeror waives the price evaluation preference; or

(3) Is an 8(a), HUBZone, service-disabled veteran-owned, economically disadvantaged women-owned, or women-owned small business set-aside or sole-source award regardless of dollar value.

(b) Submission of offers. Submit signed and dated offers to the office specified in this solicitation at or before the exact time specified in this solicitation. Offers may be submitted on the SF 1449, letterhead stationery, or as otherwise specified in the solicitation. As a minimum, offers must show—

(1) The solicitation number;

(2) The time specified in the solicitation for receipt of offers;

(3) The name, address, and telephone number of the offeror;

(4) A technical description of the items being offered in sufficient detail to evaluate compliance with the requirements in the solicitation. This may include product literature, or other documents, if necessary;

(5) Terms of any express warranty;

(6) Price and any discount terms;

(7) "Remit to" address, if different than mailing address;

(8) A completed copy of the representations and certifications at FAR 52.212-3 (see FAR 52.212-3(b) for those representations and certifications that the offeror shall complete electronically);

(9) Acknowledgment of Solicitation Amendments;

(10) Past performance information, when included as an evaluation factor, to include recent and relevant contracts for the same or similar items and other references (including contract numbers, points of contact with telephone numbers and other relevant information); and

(11) If the offer is not submitted on the SF 1449, include a statement specifying the extent of agreement with all terms, conditions, and provisions included in the solicitation. Offers that fail to furnish required representations or information, or reject the terms and conditions of the solicitation may be excluded from consideration.

(c) Period for acceptance of offers. The offeror agrees to hold the prices in its offer firm for 30 calendar days from the date specified for receipt of offers, unless another time period is specified in an addendum to the solicitation.
(d) **Product samples.** When required by the solicitation, product samples shall be submitted at or prior to the time specified for receipt of offers. Unless otherwise specified in this solicitation, these samples shall be submitted at no expense to the Government, and returned at the sender’s request and expense, unless they are destroyed during preaward testing.

(e) **Multiple offers.** Offerors are encouraged to submit multiple offers presenting alternative terms and conditions, including alternative line items (provided that the alternative line items are consistent with subpart 4.10 of the Federal Acquisition Regulation), or alternative commercial items for satisfying the requirements of this solicitation. Each offer submitted will be evaluated separately.

(f) **Late submissions, modifications, revisions, and withdrawals of offers.**

1. Offerors are responsible for submitting offers, and any modifications, revisions, or withdrawals, so as to reach the Government office designated in the solicitation by the time specified in the solicitation. If no time is specified in the solicitation, the time for receipt is 4:30 p.m., local time, for the designated Government office on the date that offers or revisions are due.

2. (i) Any offer, modification, revision, or withdrawal of an offer received at the Government office designated in the solicitation after the exact time specified for receipt of offers is "late" and will not be considered unless it is received before award is made, the Contracting Officer determines that accepting the late offer would not unduly delay the acquisition; and-

   A. If it was transmitted through an electronic commerce method authorized by the solicitation, it was received at the initial point of entry to the Government infrastructure not later than 5:00 p.m. one working day prior to the date specified for receipt of offers; or

   B. There is acceptable evidence to establish that it was received at the Government installation designated for receipt of offers and was under the Government’s control prior to the time set for receipt of offers; or

   C. If this solicitation is a request for proposals, it was the only proposal received.

(ii) However, a late modification of an otherwise successful offer, that makes its terms more favorable to the Government, will be considered at any time it is received and may be accepted.

3. Acceptable evidence to establish the time of receipt at the Government installation includes the time/date stamp of that installation on the offer wrapper, other documentary evidence of receipt maintained by the installation, or oral testimony or statements of Government personnel.

4. If an emergency or unanticipated event interrupts normal Government processes so that offers cannot be received at the Government office designated for receipt of offers by the exact time specified in the solicitation, and urgent Government requirements preclude amendment of the solicitation or other notice of an extension of the closing date, the time specified for receipt of offers will be deemed to be extended to the same time of day specified in the solicitation on the first work day on which normal Government processes resume.

5. Offers may be withdrawn by written notice received at any time before the exact time set for receipt of offers. Oral offers in response to oral solicitations may be withdrawn orally. If the solicitation authorizes facsimile offers, offers may be withdrawn via facsimile received at any time before the exact time set for receipt of offers, subject to the conditions specified in the solicitation concerning facsimile offers. An offer may be withdrawn in person by an offeror or its authorized representative if, before the exact time set for receipt of offers, the identity of the person requesting withdrawal is established and the person signs a receipt for the offer.

(g) **Contract award (not applicable to Invitation for Bids).** The Government intends to evaluate offers and award a contract without discussions with offerors. Therefore, the offeror’s initial offer should contain the offeror’s best terms from a price and technical standpoint. However, the Government reserves the right to conduct discussions if later determined by the Contracting Officer to be necessary. The Government may reject any or all offers if such
action is in the public interest; accept other than the lowest offer; and waive informalities and minor irregularities in offers received.

(h) **Multiple awards.** The Government may accept any item or group of items of an offer, unless the offeror qualifies the offer by specific limitations. Unless otherwise provided in the Schedule, offers may not be submitted for quantities less than those specified. The Government reserves the right to make an award on any item for a quantity less than the quantity offered, at the unit prices offered, unless the offeror specifies otherwise in the offer.

(i) Availability of requirements documents cited in the solicitation.

(1)

(i) The GSA Index of Federal Specifications, Standards and Commercial Item Descriptions, FPMR Part 101-29, and copies of specifications, standards, and commercial item descriptions cited in this solicitation may be obtained for a fee by submitting a request to-

GSA Federal Supply Service Specifications Section
Suite 8100 470 East L’Enfant Plaza, SW
Washington, DC 20407

Telephone (202) 619-8925
Facsimile (202) 619-8978.

(ii) If the General Services Administration, Department of Agriculture, or Department of Veterans Affairs issued this solicitation, a single copy of specifications, standards, and commercial item descriptions cited in this solicitation may be obtained free of charge by submitting a request to the addressee in paragraph (i)(1)(i) of this provision. Additional copies will be issued for a fee.

(2) Most unclassified Defense specifications and standards may be downloaded from the following ASSIST websites:

(i) ASSIST (https://assist.dla.mil/online/start/).

(ii) Quick Search (http://quicksearch.dla.mil/).

(3) Documents not available from ASSIST may be ordered from the Department of Defense Single Stock Point (DoDSSP) by-

(i) Using the ASSIST Shopping Wizard (https://assist.dla.mil/wizard/index.cfm);

(ii) Phoning the DoDSSP Customer Service Desk (215) 697-2179, Mon-Fri, 0730 to 1600 EST; or

(iii) Ordering from DoDSSP, Building 4, Section D, 700 Robbins Avenue, Philadelphia, PA 19111-5094, Telephone (215) 697-2667/2179, Facsimile (215) 697-1462.

(4) Nongovernment (voluntary) standards must be obtained from the organization responsible for their preparation, publication, or maintenance.

(j) **Unique entity identifier.** (Applies to all offers that exceed the micro-purchase threshold, and offers at or below the micro-purchase threshold if the solicitation requires the Contractor to be registered in the System for Award Management (SAM).) The Offeror shall enter, in the block with its name and address on the cover page of its offer, the annotation "Unique Entity Identifier" followed by the unique entity identifier that identifies the Offeror's name and address. The Offeror also shall enter its Electronic Funds Transfer (EFT) indicator, if applicable. The EFT indicator is a four-character suffix to the unique entity identifier. The suffix is assigned at the discretion of the Offeror to establish additional SAM records for identifying alternative EFT accounts (see FAR subpart 32.11) for the same entity. If the Offeror does not have a unique entity identifier, it should contact the entity designated at www.sam.gov for unique
entity identifier establishment directly to obtain one. The Offeror should indicate that it is an offeror for a Government contract when contacting the entity designated at [www.sam.gov](http://www.sam.gov) for establishing the unique entity identifier.

(k) [Reserved]

(l) **Debriefing.** If a post-award debriefing is given to requesting offerors, the Government shall disclose the following information, if applicable:

1. The agency’s evaluation of the significant weak or deficient factors in the debriefed offeror’s offer.
2. The overall evaluated cost or price and technical rating of the successful and the debriefed offeror and past performance information on the debriefed offeror.
3. The overall ranking of all offerors, when any ranking was developed by the agency during source selection.
4. A summary of the rationale for award;
5. For acquisitions of commercial items, the make and model of the item to be delivered by the successful offeror.
6. Reasonable responses to relevant questions posed by the debriefed offeror as to whether source-selection procedures set forth in the solicitation, applicable regulations, and other applicable authorities were followed by the agency.

### NOTICE LISTING CLAUSES INCORPORATED BY REFERENCE

The following clauses are hereby incorporated by reference (by Citation Number, Title, and Date) in accordance with the clause at FAR "52.252-2  CLAUSES INCORPORATED BY REFERENCE" contained in this document. FAR 52.252-2 contains the internet address for electronic access to the full text of a clause.

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<tr>
<td>52.203-3</td>
<td>GRATUITIES</td>
<td>APR 1984</td>
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<tr>
<td>52.204-24</td>
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<td>OCT 2020</td>
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<tr>
<td>52.204-25</td>
<td>PROHIBITION ON CONTRACTING FOR CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT</td>
<td>AUG 2020</td>
</tr>
<tr>
<td>52.204-26</td>
<td>COVERED TELECOMMUNICATIONS EQUIPMENT OR SERVICES REPRESENTATION</td>
<td>OCT 2020</td>
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<tr>
<td>52.222-1</td>
<td>NOTICE TO THE GOVERNMENT OF LABOR</td>
<td>FEB 1997</td>
</tr>
<tr>
<td>52.222-42</td>
<td>STATEMENT OF EQUIVALENT RATES FOR FEDERAL HIRES</td>
<td>MAY 2014</td>
</tr>
<tr>
<td>52.222-47</td>
<td>SERVICE CONTRACTS ACT (SCA) MINIMUM WAGES AND FRINGE BENEFITS</td>
<td>MAY 1989</td>
</tr>
<tr>
<td>52.223-18</td>
<td>ENCOURAGING CONTRACTOR POLICIES TO BAN TEXT MESSAGING WHILE DRIVING (IBR) PRESCRIPTION AT</td>
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II. A.I.D. ACQUISITION REGULATION (48 CFR CHAPTER 7) CLAUSES

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<td>LANGUAGE AND MEASUREMENT</td>
<td>JUN 1992</td>
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<td>752.228-70</td>
<td>MEDICAL EVACUATION (MEDVAC) SERVICES</td>
<td>JUL 2007</td>
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<tr>
<td>752.7006</td>
<td>NOTICES</td>
<td>APR 1984</td>
</tr>
<tr>
<td>752.7008</td>
<td>USE OF GOVERNMENT FACILITIES OR PERSONNEL</td>
<td>APR 1984</td>
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<td>752.7010</td>
<td>CONVERSION OF U.S. DOLLARS TO LOCAL CURRENCY</td>
<td>APR 1984</td>
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<td>752.7013</td>
<td>CONTRACTOR-MISSION RELATIONSHIPS</td>
<td>OCT 1989</td>
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<td>752.7018</td>
<td>HEALTH AND ACCIDENT COVERAGE FOR USAID PARTICIPANTS</td>
<td>JAN 1999</td>
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<td>752.7019</td>
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<td>JAN 1999</td>
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<td>752.7023</td>
<td>REQUIRED VISA FORM FOR USAID</td>
<td>APR 1984</td>
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